GLOBAL MANUFACTURER & SUPPLY PARTNERSHIPS

LET'S BUILD WHAT'S NEXT.

An invitation to manufacturers, innovators and specialist product suppliers who want to explore international project and wholesale opportunities with Apollo NZ Global.

01

DIRECT SUPPLY

02

OEM & DEVELOPMENT

03

PROJECT PARTNERS

A thoughtful first conversation. No long application needed.

THE PARTNERSHIP

Products with purpose.

Apollo connects specialist products with practical applications across architecture, outdoor living, sport, hospitality, buildings and public spaces.

01 | INTERNATIONAL MARKETS

Reach across regions

Apollo works on supply enquiries in New Zealand, Australia, the Pacific Islands, the Middle East and selected wider international markets. Every opportunity is assessed by product and destination.

02 | PRODUCT POSITIONING

More than a catalogue

Suitable products are presented in clear product families, technical resources and project pathways to help buyers assess the right solutions.

03 | FLEXIBLE RELATIONSHIPS

A model that fits

Direct factory supply, OEM development, private-label projects, brand-owner partnerships and individual project sourcing are all possible.

04 | CLEAR RESPONSIBILITIES

Supply-focused

Apollo offers wholesale and project product supply, not local installation or statutory approvals. Order scope, responsibilities and freight are agreed through quotations.

CURRENT AREAS OF INTEREST

Where your products fit.

We welcome ideas both within Apollo's existing product families and in adjacent categories that could make customer projects more complete.

A

STRENGTHEN EXISTING RANGES

Architectural systems, commercial shade, large structures, sports equipment, stadium seating and venue infrastructure.

B

FILL POTENTIAL PORTFOLIO GAPS

Inclusive playgrounds, splash and water-play systems, beach-access facilities, modular changing amenities and sports storage.

C

EXPLORE NEW CATEGORIES

Outdoor fitness equipment, commercial acoustic and operable interiors, solar public-space amenities and specialist civic infrastructure.

WHAT HELPS YOUR PROPOSAL STAND OUT

Clear manufacturing origins, truthful specifications, reliable lead times, export capability, warranty support and authentic product imagery.

HOW TO BEGIN

Introduce your company.

Start with your company name, manufacturing location, main products, website and a contact person. Detailed specifications and commercial terms can follow if there is a potential match.

01

INTRODUCE

Tell us what you make and the type of partnership you are seeking.

02

INITIAL REVIEW

Apollo considers product fit, sector relevance and potential market suitability.

03

DETAILED DISCUSSION

Relevant suppliers may be asked for technical evidence, samples, trade terms and export documentation.

04

AGREED ARRANGEMENTS

Any listing, product development, purchase or representation requires separate agreement.

START YOUR SUPPLIER INTRODUCTION

apollonzglobal.com/become-a-supply-partner

No application fee. Submitting information does not guarantee orders, listing, exclusivity or appointment. Do not share trade secrets before separate confidentiality arrangements.